

# TOYOTA BETTER BUSINESS SUPPORTS QUIREPACE'S SUSTAINABILITY GOALS WITH A MULTI-PATH APPROACH

Long-standing UK fleet customer, Quirepace, transitions to a Euro 6 and electric vehicle fleet, optimising operations and reducing carbon footprint.







## INDUSTRY AND BUSINESS TYPE

Specialists in pneumatic tube systems and manufacturer of BVC vacuum cleaners.



## FLEET PROFILE

Over 45 Toyota Professional light commercial vehicles (LCVs), used by engineering teams for maintaining industrial equipment across the UK.

## THE CHALLENGE

Quirepace was driven to meet ambitious sustainability targets and substantially reduce its carbon footprint, all while ensuring uninterrupted, high-performance operations.



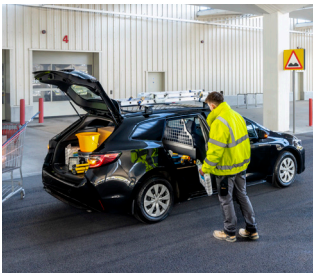
## PAIN POINTS

The core challenge involved a strategic transition to a lower-emissions fleet, while maintaining business efficiency and ensuring vehicle reliability for nationwide engineering support.



## TOYOTA FLEET SOLUTIONS

Quirepace leveraged Toyota's multi-path strategy, building a fleet of Euro 6 and electric vehicles that aligns with and supports their sustainability goals. This strategic transition was underpinned by Toyota's comprehensive 'Better Business' approach, ensuring they could build their fleet with confidence.



## SERVICES PROVIDED

- Seamless collaboration with fleet experts in the One Toyota Business Team, a dedicated area account manager and close working relationship with their local Toyota centre (Snows) exemplified Toyota's commitment to being better together, ensuring Quirepace benefited from a unified and knowledgeable partnership.



Quirepace



# SERVICES PROVIDED

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- The One Toyota Business Team helped Quirepace navigate the complexities of choosing between different powertrains, ensuring they selected vehicles that meet both operational needs and sustainability goals. This included the provision of a diverse range of LCV models (hybrid and electric), including a mixture of Corolla Commercial hybrid, Proace City, and Proace Max vans.



*'We have now switched all our LCVs to Toyota vehicles, with a mixture of Corolla Commercial hybrid, Proace City and Proace Max vans. Working with the fleet experts at Toyota (GB) and Snows, our local Toyota centre, have made this transition possible and we're now pleased to say we have a fleet of Euro 6 and electric vehicles that supports our sustainability goals.'*

**RICHARD PESCOTT** | Quirepace Managing Director



*'Our multi-path approach is delivering rewards for business customers who want to reduce their emissions, but cannot yet make the switch to a fully electric fleet. Quirepace, one of our most loyal customers, provides a perfect example of how this breadth of choice is invaluable in building a lower emissions fleet without hindering business efficiency.'*

**NEIL BROAD** | General Manager of One Toyota Fleet Services

EXPLORE HOW TOYOTA'S FLEET SOLUTIONS CAN EMPOWER YOUR BUSINESS TO ACHIEVE ITS GOALS.  
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[TOYOTA.CO.UK/BETTER-BUSINESS](https://toyota.co.uk/better-business)

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